



*Strategies for Cutting Costs Series*

Ssn 1 Ep 14

### **The New Kid in Town, Part 1**

How Co-Managed-IT is changing the face—and the costs—of IT security.

### **SHOW NOTES**

Intro: If you're like a lot of the companies we work with, your IT department is significantly understaffed and overwhelmed and has a hard time keeping up with the constant demands placed upon it.

Today's episode is about a new approach to IT support and kicks off the "Strategies for Cutting Costs" series.

00:46: What exactly is Co-Managed IT and how does this differ from managed IT services?

3:15: Benefits of access to a shared tool suite that most companies cannot afford to implement on their own

4:42: How automated tools assist with regular patching

6:56: Customizing and blending Co-MIT with an IT department's regular day-to-day tasks.

7:45: What are some of the reasons CEO's are moving towards a Co-MIT approach?

9:15: Reduce expenses and free training: How Co-MITs can be customized for each company's needs so a company is only paying for what they need, and how an MSP works side-by-side with an IT department.

10:49: The benefits of having access to an MSP who is keeping abreast of the latest cyber threats and innovative IT solutions.

11:10: The freedom for IT professionals to have time off and take vacations without worrying about their network.

11:30: For what kinds of situations is Co-MIT an ideal solution?

13:28: The benefits of Co-MIT for remote workstations

15:18: Case study of one client who has an interesting configuration of their IT services

17:03: Closing. Don't miss next week's episode, "The New Kid in Town, Part 2," where we discuss telltale signs your IT department is overworked and the ramifications that can have on your company and your network security.

At the end of the Strategies for Cuttings Costs series, we'll be putting all the highlights together into a mini eBook that you can download. We'll make it available in the show notes for each of the episodes in the series, so check back on that!

Your hosts: Rex Nance and Penny O'Halloran of East Atlantic Security, LLC @ <https://EastAtlanticSecurity.com/Cyber-Savvy-Cafe>

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**You'll find the downloadable version of these show notes at:**

<https://EastAtlanticSecurity.com/Cyber-Savvy-Cafe>